

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, AND 30				1. REQUISITION NUMBER HE125420062750002		PAGE 1 OF 97			
2. CONTRACT NO. HE1254-07-D-0007		3. AWARD/EFFECTIVE DATE 18-May-2007		4. ORDER NUMBER		5. SOLICITATION NUMBER		6. SOLICITATION ISSUE DATE	
7. FOR SOLICITATION INFORMATION CALL:		a. NAME				b. TELEPHONE NUMBER (No Collect Calls)		8. OFFER DUE DATE/LOCAL TIME	
9. ISSUED BY DOD EDUCATION ACTIVITY ATTN: PROCUREMENT DIVISION 4040 NORTH FAIRFAX DRIVE ARLINGTON VA 22203-1635 TEL: FAX:		CODE HE1254		10. THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: % FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> HUBZONE SMALL BUSINESS <input type="checkbox"/> 8(A) NAICS: 511130 SIZE STANDARD: 500E		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input checked="" type="checkbox"/> SEE SCHEDULE <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING		12. DISCOUNT TERMS	
15. DELIVER TO SEE SCHEDULE		CODE		16. ADMINISTERED BY SEE ITEM 9		CODE			
17a. CONTRACTOR/OFFEROR HARCOURT, INC JOHN LUCAS 6277 SEA HARBOR DRIVE ORLANDO FL 32887-0001 TEL. 407-345-3655		CODE 8X701		18a. PAYMENT WILL BE MADE BY GOVERNMENT PURCHASE CARD HQ PROCUREMENT OFFICE ARLINGTON VA 22203		CODE HE1254			
FACILITY CODE 8X701		17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER <input type="checkbox"/>		18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED <input checked="" type="checkbox"/> SEE ADDENDUM					
19. ITEM NO.		20. SCHEDULE OF SUPPLIES/ SERVICES			21. QUANTITY		22. UNIT	23. UNIT PRICE	24. AMOUNT
		SEE SCHEDULE							
25. ACCOUNTING AND APPROPRIATION DATA						26. TOTAL AWARD AMOUNT (For Govt. Use Only) \$367,430.18			
27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1. 52.212-4. FAR 52.212-3. 52.212-5 ARE ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED									
27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED									
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN <u>1</u> COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN. <input checked="" type="checkbox"/>					29. AWARD OF CONTRACT: REFERENCE <input type="checkbox"/> OFFER DATED . YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:				
30a. SIGNATURE OF OFFEROR/CONTRACTOR				31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)			31c. DATE SIGNED		
							22-May-2007		
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)			30c. DATE SIGNED		31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) VICKI A. LIEDEL / CONTRACTING OFFICER TEL: EMAIL:				

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
(CONTINUED)**

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/ SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
<p>SEE SCHEDULE</p>					

32a. QUANTITY IN COLUMN 21 HAS BEEN
 RECEIVED INSPECTED ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED: _____

32b. SIGNATURE OF AUTHORIZED GOVERNMENT REPRESENTATIVE	32c. DATE	32d. PRINTED NAME AND TITLE OF AUTHORIZED GOVERNMENT REPRESENTATIVE
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32e. MAILING ADDRESS OF AUTHORIZED GOVERNMENT REPRESENTATIVE	32f. TELEPHONE NUMBER OF AUTHORIZED GOVERNMENT REPRESENTATIVE
	32g. E-MAIL OF AUTHORIZED GOVERNMENT REPRESENTATIVE

33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	34. VOUCHER NUMBER	35. AMOUNT VERIFIED CORRECT FOR	36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	37. CHECK NUMBER
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38. S/R ACCOUNT NUMBER	39. S/R VOUCHER NUMBER	40. PAID BY
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41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT 41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER	41c. DATE	42a. RECEIVED BY (<i>Print</i>)	
	42b. RECEIVED AT (<i>Location</i>)		
	42c. DATE REC'D (<i>YY/MM/DD</i>)	42d. TOTAL CONTAINERS	

Section SF 1449 - CONTINUATION SHEET

BASE YEAR**May 18, 2007 – May 17, 2008**

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0001	SPANISH HERITAGE LEVEL I FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002				NSP
				NET AMT	\$0.00
0001AA	Student Textbook FFP Student Edition Nuevas vistas ISBN #H94323X Student Edition CD-ROM FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1,230	Each	\$58.95	\$72,508.50
				NET AMT	\$72,508.50
0001AB	Student Materials FFP Cuaderno de practica ISBN #H741521 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1,230	Bundle	\$13.95	\$17,158.50
				NET AMT	\$17,158.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0001AC		95	Each		NSP

Teacher Textbook

FFP

Lesson Planner ISBN #H745934

Teacher Resource Binder ISBN #H741513

One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491

All print, audio, video and internet resource for each chapter

- Easy-to-use test generator

- Lesson Plans

- Holt Calendar Planner

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0001AD		95	Bundle		NSP

Assessment Materials

FFP

Assessment Program ISBN #H74153X

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0001AE		95	Bundle		NSP

Teacher Resources

FFP

ISBN #H943302

Advanced Placement Language Preparation Program

DVD Program

Holt PuzzlePro CD-ROM

Audio Compact Discs

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002	SPANISH HERITAGE LEVEL II FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002				NSP
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002AA	Student Textbook FFP ISBN #H943310 Student Edition Nuevas vistas Curso Uno Student Edition CD-ROM FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1,230	Each	\$60.95	\$74,968.50
				NET AMT	\$74,968.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002AB	Student Materials FFP ISBN #H643899 Cuaderno de practica FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1,230	Bundle	\$13.95	\$17,158.50
				NET AMT	\$17,158.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002AC		95	Bundle		NSP

Teacher Textbook
FFP

Lesson Planner ISBN #H39774X

Teacher Resource Binder ISBN #H741572

One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580

All print, audio, video and internet resource for each chapter

- Easy-to-use test generator

- Lesson Plans

- Holt Calendar Planner

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002AD		95	Bundle		NSP

Assessment Materials
FFP

Assessment Program ISBN #H643880

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002AE		95	Bundle		NSP

Teacher Resources
FFP

ISBN #H94371X

Video Guide

Advanced Placement Literature Preparation Book

Advanced Placement Language Preparation Program

DVD Program

Holt PuzzlePro CD-ROM

Audio Compact Discs

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT NSP
0003	SPANISH HERITAGE LEVEL III FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002				
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0003AA	Student Textbook FFP Student Edition Nuevas vistas Curso Dos ISBN #H943728 Student Edition CD-ROM FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1,230	Each	\$60.95	\$74,968.50
				NET AMT	\$74,968.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0003AB	Student Materials FFP Cuaderno de practica ISBN #H643996 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1,230	Bundle	\$13.95	\$17,158.50
				NET AMT	\$17,158.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0003AC		95	Each		NSP

Teacher Textbook

FFP

Lesson Planner ISBN #H397774

Teacher Resource Binder ISBN #H509424

One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H509394

All print, audio, video and internet resource for each chapter

- Easy-to-use test generator

- Lesson Plans

- Holt Calendar Planner

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0003AD		95	Bundle		NSP

Assessment Materials

FFP

Assessment Program ISBN #H643988

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0003AE		95	Bundle		NSP

Teacher Resources

FFP

ISBN #H943736

Video Guide

Advanced Placement Literature Preparation Book

Advanced Placement Language Preparation Program

DVD Program

Holt PuzzlePro CD-ROM

Audio Compact Discs

FOB: Origin

PURCHASE REQUEST NUMBER: HE125420062750002

NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0004	SPANISH LEVEL IV FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0004AA	Student Textbook FFP Student Edition Nuevas vistas Curso de Introduccion ISBN #H94323X Student Edition CD-ROM FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	303	Each	\$58.95	\$17,861.85
					ESTIMATED NET AMT
					\$17,861.85

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0004AB	Student Materials FFP Cuaderno de practica ISBN # H741521 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	303	Bundle	\$13.95	\$4,226.85

ESTIMATED NET AMT	\$4,226.85
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0004AC	Teacher Textbook FFP Lesson Planner (ISBN #H745934) Teacher Resource Binder (ISBN # H741513) One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H741491) - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	23	Each		NSP

ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0004AD	Assessment Materials FFP Assessment Program ISBN # H743880 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	23	Bundle		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0004AE	Teacher Resources FFP ISBN #H943302 Advanced Placment Language Preparation Program DVD Program Holt PuzzlePro CD-ROM Audio Compact Discs FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	23	Bundle		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0005	SPANISH LEVEL V FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002				NSP

ESTIMATED NET AMT	\$0.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0005AA	Student Textbook FFP Student Edition Nuevas vistas Curso Uno ISBN #H943310 Student Edition CD-ROM FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	164	Each	\$60.95	\$9,995.80

ESTIMATED NET AMT	\$9,995.80
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0005AB	Student Materials FFP Cuaderno de practica ISBN # H643899 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	164	Bundle	\$13.95	\$2,287.80

ESTIMATED NET AMT	\$2,287.80
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0005AC	Teacher Textbook FFP Lesson Planner (ISBN #H39774X) Teacher Resource Binder (ISBN # H741572) One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H741580) - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	22	Each		NSP

ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0005AD	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	22	Bundle		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0005AE	Teacher Resources FFP ISBN #H94371X Video Guide Advanced Placement Literature Preparation Book Advanced Placement Language Preparation Program DVD Program Holt PuzzlePro CD-ROM Audio Compact Discs FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	22	Bundle		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0006	SPANISH LEVEL VI FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002				NSP

ESTIMATED NET AMT	\$0.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0006AA	Student Textbook FFP Student Edition Nuevas vistas Curso dos ISBN #H943728 Student Edition CD-ROM FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	101	Each	\$60.95	\$6,155.95

ESTIMATED NET AMT	\$6,155.95
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0006AB	Student Materials FFP Cuaderno de practica ISBN # H643996 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	101	Bundle	\$13.95	\$1,408.95

ESTIMATED NET AMT	\$1,408.95
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0006AC	Teacher Textbook FFP Lesson Planner (ISBN #H39774) Teacher Resource Binder (ISBN # H509424) One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H509394) - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	22	Each		NSP

ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0006AD	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	22	Bundle		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0006AE	Teacher Resources FFP ISBN #H943736 Video Guide Advanced Placement Literature Preparation Book Advanced Placement Language Preparation Program DVD Program Holt PuzzlePro CD-ROM Audio Compact Discs FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	22	Bundle		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0007	Training Modules FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1	Each		NSP

ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	EST . QUANTITY	UNIT	UNIT PRICE	AMOUNT
0008	Estimated Shipping Cost COST FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002		Each		

ESTIMATED COST \$38,382.98

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0009	Correlations Document FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1	Each		NSP

ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0010	Classroom Observaional FFP Guide FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	1	Each		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0011	Travel FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	9,189	Each	\$1.00	\$9,189.00 NTE

ESTIMATED
NET AMT

\$9,189.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0012	Professional Development Demonstration FFP (Dry-Run) FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	6	Days		NSP

ESTIMATED
NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0013	Professional Development FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	2	Days	\$500.00	\$1,000.00

ESTIMATED
NET AMT

\$1,000.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
0014	Consulting FFP FOB: Origin PURCHASE REQUEST NUMBER: HE125420062750002	6	Days	\$500.00	\$3,000.00

ESTIMATED NET AMT	\$3,000.00
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OPTION YEAR I**May 18, 2008 – May 17, 2009**

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1001 OPTION	SPANISH HERITAGE LEVEL I FFP FOB: Origin				NSP
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1001AA OPTION	Student Textbook FFP Student Edition Nuevas vistas ISBN #H94323X Student Edition CD-ROM FOB: Origin	123	Each	\$58.95	\$7,250.85
				NET AMT	\$7,250.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1001AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H741521 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85
1001AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 Teacher Resource Binder ISBN #H741513 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50
1001AD OPTION	Assessment Materials FFP Assessment Program ISBN #H74153X FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1001AE		10	Bundle	\$251.30	\$2,513.00
OPTION	Teacher Resources				
	FFP				
	Advanced Placement Language Preparation Program - H425344 - \$23.55				
	DVD Program - H397782 - \$99.00				
	Holt PuzzlePro CD-ROM - H394074 - \$49.95				
	Audio Compact Discs - H741548 - \$78.80				
	FOB: Origin				
				NET AMT	\$2,513.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1002					NSP
OPTION	SPANISH HERITAGEL LEVEL II				
	FFP				
	FOB: Origin				
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1002AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook				
	FFP				
	ISBN #H943310				
	Student Edition Nuevas vistas Curso Uno				
	Student Edition CD-ROM				
	FOB: Origin				
				NET AMT	\$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1002AB	Student Materials	123	Bundle	\$13.95	\$1,715.85
OPTION	FFP ISBN #H643899 Cuaderno de practica FOB: Origin				
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1002AC	Teacher Textbook	10	Bundle	\$171.95	\$1,719.50
OPTION	FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin				
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1002AD	Assessment Materials	10	Bundle	\$33.50	\$335.00
OPTION	FFP Assessment Program ISBN #H643880 FOB: Origin				
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1002AE		10	Bundle	\$284.20	\$2,842.00
OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.99 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin				

NET AMT \$2,842.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1003					NSP
OPTION	SPANISH HERITAGE LEVEL III FFP FOB: Origin				

NET AMT \$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1003AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Dos ISBN #H943728 Student Edition CD-ROM FOB: Origin				

NET AMT \$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1003AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H643996 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85
1003AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H397774- \$14.65 Teacher Resource Binder ISBN #H509424 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H509394 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50
1003AD OPTION	Assessment Materials FFP Assessment Program ISBN #H643988 FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1003AE		10	Bundle	\$284.20	\$2,842.00
OPTION	Teacher Resources				
	FFP				
	Video Guide - H64402X - \$16.45				
	Advanced Placement Literature Preparation Book - H650666 - \$16.45				
	Advanced Placement Language Preparation Program - H425344 - \$23.55				
	DVD Program - H397820 - \$99.00				
	Holt PuzzlePro CD-ROM - H394074 - \$49.95				
	Audio Compact Discs - H644046 - \$78.80				
	FOB: Origin				
				NET AMT	\$2,842.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1004					NSP
OPTION	SPANISH LEVEL IV				
	FFP				
	FOB: Origin				
				ESTIMATED NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1004AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso de Introduccion ISBN #H94323X Student Edition CD-ROM FOB: Origin	30	Each	\$58.95	\$1,768.50
					ESTIMATED NET AMT
					\$1,768.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1004AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H741521 FOB: Origin	30	Bundle	\$13.95	\$418.50
					ESTIMATED NET AMT
					\$418.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1004AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H745934) - \$14.65 Teacher Resource Binder (ISBN # H741513) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H741491) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
ESTIMATED NET AMT					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1004AD OPTION	Assessment Materials FFP Assessment Program ISBN # H743880 FOB: Origin	2	Bundle	\$33.50	\$67.00
ESTIMATED NET AMT					\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1004AE OPTION	Teacher Resources FFP Advanced Placment Language Preparation Program - H425344 - \$23.55 DVD Program - H397782 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H741548 - \$78.80 FOB: Origin	2	Bundle	\$251.30	\$502.60
					ESTIMATED NET AMT
					\$502.60

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1005 OPTION	SPANISH LEVEL V FFP FOB: Origin				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1005AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Uno ISBN #H943310 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					ESTIMATED NET AMT
					\$1,279.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1005AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643899 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1005AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774X) - \$14.65 Teacher Resource Binder (ISBN # H741572) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H741580) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
					ESTIMATED NET AMT
					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1005AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00
					ESTIMATED NET AMT
					\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1005AE OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40
					ESTIMATED NET AMT
					\$568.40

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1006 OPTION	SPANISH LEVEL VI FFP FOB: Origin				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1006AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso dos ISBN #H943728 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					ESTIMATED NET AMT
					\$1,279.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1006AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643996 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1006AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774) - \$14.65 Teacher Resource Binder (ISBN # H509424) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H509394) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90

ESTIMATED
NET AMT

\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1006AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00

ESTIMATED
NET AMT

\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
1006AE OPTION	Teacher Resources FFP Video Guide - H64402X - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397820 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H644046 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40
ESTIMATED NET AMT					\$568.40

OPTION YEAR II**May 18, 2009 – May 17, 2010**

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT NSP
2001 OPTION	SPANISH HERITAGE LEVEL I FFP FOB: Origin				
NET AMT					\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2001AA OPTION	Student Textbook FFP Student Edition Nuevas vistas ISBN #H94323X Student Edition CD-ROM FOB: Origin	123	Each	\$58.95	\$7,250.85
NET AMT					\$7,250.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2001AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H741521 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2001AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 Teacher Resource Binder ISBN #H741513 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2001AD OPTION	Assessment Materials FFP Assessment Program ISBN #H74153X FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2001AE		10	Bundle	\$251.30	\$2,513.00
OPTION	Teacher Resources				
	FFP				
	Advanced Placement Language Preparation Program - H425344 - \$23.55				
	DVD Program - H397782 - \$99.00				
	Holt PuzzlePro CD-ROM - H394074 - \$49.95				
	Audio Compact Discs - H741548 - \$78.80				
	FOB: Origin				
				NET AMT	\$2,513.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2002					NSP
OPTION	SPANISH HERITAGEL LEVEL II				
	FFP				
	FOB: Origin				
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2002AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook				
	FFP				
	ISBN #H943310				
	Student Edition Nuevas vistas Curso Uno				
	Student Edition CD-ROM				
	FOB: Origin				
				NET AMT	\$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2002AB OPTION	Student Materials FFP ISBN #H643899 Cuaderno de practica FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2002AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Bundle	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2002AD OPTION	Assessment Materials FFP Assessment Program ISBN #H643880 FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2002AE		10	Bundle	\$284.20	\$2,842.00
OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin				

NET AMT \$2,842.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2003					NSP
OPTION	SPANISH HERITAGE LEVEL III FFP FOB: Origin				

NET AMT \$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2003AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Dos ISBN #H943728 Student Edition CD-ROM FOB: Origin				

NET AMT \$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2003AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H643996 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2003AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774 - \$14.65 Teacher Resource Binder ISBN #H509424 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H509394 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2003AD OPTION	Assessment Materials FFP Assessment Program ISBN #H643988 FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2003AE OPTION	Teacher Resources FFP Video Guide - H64402X - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397820 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H644046 - \$78.80 FOB: Origin	10	Bundle	\$284.20	\$2,842.00
				NET AMT	\$2,842.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2004 OPTION	SPANISH LEVEL IV FFP FOB: Origin				NSP
				ESTIMATED NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2004AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso de Introduccion ISBN #H94323X Student Edition CD-ROM FOB: Origin	30	Each	\$58.95	\$1,768.50
					ESTIMATED NET AMT
					\$1,768.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2004AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H741521 FOB: Origin	30	Bundle	\$13.95	\$418.50
					ESTIMATED NET AMT
					\$418.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2004AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 - \$14.65 Teacher Resource Binder ISBN #H741513 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
					ESTIMATED NET AMT
					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2004AD OPTION	Assessment Materials FFP Assessment Program ISBN # H743880 FOB: Origin	2	Bundle	\$33.50	\$67.00
					ESTIMATED NET AMT
					\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2004AE OPTION	Teacher Resources FFP IAdvanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397782 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H741548 - \$78.80 FOB: Origin	2	Bundle	\$251.30	\$502.60
					ESTIMATED NET AMT
					\$502.60

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2005 OPTION	SPANISH LEVEL V FFP FOB: Origin				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2005AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Uno ISBN #H943310 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					ESTIMATED NET AMT
					\$1,279.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2005AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643899 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2005AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90

ESTIMATED NET AMT	\$343.90
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2005AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00

ESTIMATED NET AMT	\$67.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2005AE OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40
					ESTIMATED NET AMT
					\$568.40

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2006 OPTION	SPANISH LEVEL VI FFP FOB: Origin				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2006AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso dos ISBN #H943728 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					ESTIMATED NET AMT
					\$1,279.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2006AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643996 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2006AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774) - \$14.65 Teacher Resource Binder (ISBN # H509424) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H509394) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
ESTIMATED NET AMT					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2006AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00
ESTIMATED NET AMT					\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
2006AE OPTION	Teacher Resources FFP IVideo Guide - H64402X - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397820 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H644046 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40
ESTIMATED NET AMT					\$568.40

OPTION YEAR III

May 18, 2010 – May 17, 2011

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT NSP
3001 OPTION	SPANISH HERITAGE LEVEL I FFP FOB: Origin				
NET AMT					\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3001AA OPTION	Student Textbook FFP Student Edition Nuevas vistas ISBN #H94323X Student Edition CD-ROM FOB: Origin	123	Each	\$58.95	\$7,250.85
NET AMT					\$7,250.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3001AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H741521 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3001AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 Teacher Resource Binder ISBN #H741513 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3001AD OPTION	Assessment Materials FFP Assessment Program ISBN #H74153X FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3001AE		10	Bundle	\$251.30	\$2,513.00
OPTION	Teacher Resources FFP Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397782 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H741548 - \$78.80 FOB: Origin				
				NET AMT	\$2,513.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3002					NSP
OPTION	SPANISH HERITAGEL LEVEL II FFP FOB: Origin				
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3002AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook FFP ISBN #H943310 Student Edition Nuevas vistas Curso Uno Student Edition CD-ROM FOB: Origin				
				NET AMT	\$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3002AB OPTION	Student Materials FFP ISBN #H643899 Cuaderno de practica FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3002AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Bundle	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3002AD OPTION	Assessment Materials FFP Assessment Program ISBN #H643880 FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3002AE		10	Bundle	\$284.20	\$2,842.00
OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin				

NET AMT \$2,842.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3003					NSP
OPTION	SPANISH HERITAGE LEVEL III FFP FOB: Origin				

NET AMT \$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3003AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Dos ISBN #H943728 Student Edition CD-ROM FOB: Origin				

NET AMT \$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3003AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H643996 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85
3003AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774) - \$14.65 Teacher Resource Binder (ISBN # H509424) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H509394) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50
3003AD OPTION	Assessment Materials FFP Assessment Program ISBN #H643988 FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
3003AE		10	Bundle	\$284.20	\$2,842.00
OPTION	Teacher Resources				
	FFP				
	IVideo Guide - H64402X - \$16.45				
	Advanced Placement Literature Preparation Book - H650666 - \$16.45				
	Advanced Placement Language Preparation Program - H425344 - \$23.55				
	DVD Program - H397820 - \$99.00				
	Holt PuzzlePro CD-ROM - H394074 - \$49.95				
	Audio Compact Discs - H644046 - \$78.80				
	FOB: Origin				
				NET AMT	\$2,842.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3004					NSP
OPTION	SPANISH LEVEL IV				
	FFP				
	FOB: Origin				
				ESTIMATED NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3004AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso de Introduccion ISBN #H94323X Student Edition CD-ROM FOB: Origin	30	Each	\$58.95	\$1,768.50
					ESTIMATED NET AMT
					\$1,768.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3004AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H741521 FOB: Origin	30	Bundle	\$13.95	\$418.50
					ESTIMATED NET AMT
					\$418.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3004AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 - \$14.65 Teacher Resource Binder ISBN #H741513 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
ESTIMATED NET AMT					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3004AD OPTION	Assessment Materials FFP Assessment Program ISBN # H743880 FOB: Origin	2	Bundle	\$33.50	\$67.00
ESTIMATED NET AMT					\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3004AE OPTION	Teacher Resources FFP Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397782 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H741548 - \$78.80 FOB: Origin	2	Bundle	\$251.30	\$502.60
					ESTIMATED NET AMT
					\$502.60

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3005 OPTION	SPANISH LEVEL V FFP FOB: Origin				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3005AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Uno ISBN #H943310 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					ESTIMATED NET AMT
					\$1,279.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3005AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643899 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3005AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with Exam View Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90

ESTIMATED NET AMT	\$343.90
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3005AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00

ESTIMATED NET AMT	\$67.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3005AE OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40
					ESTIMATED NET AMT
					\$568.40

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3006 OPTION	SPANISH LEVEL VI FFP FOB: Origin				NSP
					ESTIMATED NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3006AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso dos ISBN #H943728 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					ESTIMATED NET AMT
					\$1,279.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3006AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643996 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3006AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774) - \$14.65 Teacher Resource Binder (ISBN # H509424) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H509394) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90

ESTIMATED NET AMT	\$343.90
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3006AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00

ESTIMATED NET AMT	\$67.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
3006AE OPTION	Teacher Resources FFP Video Guide - H64402X - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397820 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H644046 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40
					ESTIMATED NET AMT
					\$568.40

OPTION YEAR FOUR
May 18, 2011 – May 17, 2012

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4001 OPTION	SPANISH HERITAGE LEVEL I FFP FOB: Origin				NSP
					NET AMT
					\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4001AA OPTION	Student Textbook FFP Student Edition Nuevas vistas ISBN #H94323X Student Edition CD-ROM FOB: Origin	123	Each	\$58.95	\$7,250.85
					NET AMT
					\$7,250.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4001AB OPTION	Student Materials FFP Cuaderno de practica ISBN #H741521 FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4001AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 Teacher Resource Binder ISBN #H741513 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Each	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4001AD OPTION	Assessment Materials FFP Assessment Program ISBN #H74153X FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4001AE		10	Bundle	\$251.30	\$2,513.00
OPTION	Teacher Resources				
	FFP				
	Advanced Placement Language Preparation Program - H425344 - \$23.55				
	DVD Program - H397782 - \$99.00				
	Holt PuzzlePro CD-ROM - H394074 - \$49.95				
	Audio Compact Discs - H741548 - \$78.80				
	FOB: Origin				
				NET AMT	\$2,513.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4002					NSP
OPTION	SPANISH HERITAGEL LEVEL II				
	FFP				
	FOB: Origin				
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4002AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook				
	FFP				
	ISBN #H943310				
	Student Edition Nuevas vistas Curso Uno				
	Student Edition CD-ROM				
	FOB: Origin				
				NET AMT	\$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4002AB OPTION	Student Materials FFP ISBN #H643899 Cuaderno de practica FOB: Origin	123	Bundle	\$13.95	\$1,715.85
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4002AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	10	Bundle	\$171.95	\$1,719.50
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4002AD OPTION	Assessment Materials FFP Assessment Program ISBN #H643880 FOB: Origin	10	Bundle	\$33.50	\$335.00
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4002AE		10	Bundle	\$284.20	\$2,842.00
OPTION	Teacher Resources				
	FFP				
	Video Guide - H643929 - \$16.45				
	Advanced Placement Literature Preparation Book - H650666 - \$16.45				
	Advanced Placement Language Preparation Program - H425344 - \$23.55				
	DVD Program - H397790 - \$99.00				
	Holt PuzzlePro CD-ROM - H394074 - \$49.95				
	Audio Compact Discs - H643945 - \$78.80				
	FOB: Origin				
				NET AMT	\$2,842.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4003					NSP
OPTION	SPANISH HERITAGE LEVEL III				
	FFP				
	FOB: Origin				
				NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4003AA		123	Each	\$60.95	\$7,496.85
OPTION	Student Textbook				
	FFP				
	Student Edition Nuevas vistas Curso Dos ISBN #H943728				
	Student Edition CD-ROM				
	FOB: Origin				
				NET AMT	\$7,496.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4003AB		123	Bundle	\$13.95	\$1,715.85
OPTION	Student Materials FFP Cuaderno de practica ISBN #H643996 FOB: Origin				
				NET AMT	\$1,715.85

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4003AC		10	Each	\$171.95	\$1,719.50
OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774) - \$14.65 Teacher Resource Binder (ISBN # H509424) - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator (ISBN #H509394) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin				
				NET AMT	\$1,719.50

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4003AD		10	Bundle	\$33.50	\$335.00
OPTION	Assessment Materials FFP Assessment Program ISBN #H643988 FOB: Origin				
				NET AMT	\$335.00

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
4003AE OPTION	Teacher Resources FFP Video Guide - H64402X - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397820 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H644046 - \$78.80 FOB: Origin	10	Bundle	\$284.20	\$2,842.00
				NET AMT	\$2,842.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4004 OPTION	SPANISH LEVEL IV FFP FOB: Origin				NSP
				ESTIMATED NET AMT	\$0.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4004AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso de Introduccion ISBN #H94323X Student Edition CD-ROM FOB: Origin	30	Each	\$58.95	\$1,768.50
				ESTIMATED NET AMT	\$1,768.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4004AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H741521 FOB: Origin	30	Bundle	\$13.95	\$418.50
					ESTIMATED NET AMT
					\$418.50

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4004AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H745934 - \$14.65 Teacher Resource Binder ISBN #H741513 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741491 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
					ESTIMATED NET AMT
					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4004AD OPTION	Assessment Materials FFP Assessment Program ISBN # H743880 FOB: Origin	2	Bundle	\$33.50	\$67.00
					ESTIMATED NET AMT
					\$67.00

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4004AE OPTION	Teacher Resources FFP Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397782 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H741548 - \$78.80 FOB: Origin	2	Bundle	\$251.30	\$502.60
					ESTIMATED NET AMT
					\$502.60

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4005 OPTION	SPANISH LEVEL V FFP FOB: Origin				NSP
					\$0.00
					ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4005AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso Uno ISBN #H943310 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					\$1,279.95
					ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4005AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643899 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4005AC OPTION	Teacher Textbook FFP Lesson Planner ISBN #H39774X - \$14.65 Teacher Resource Binder ISBN #H741572 - \$72.95 One - Stop Planner CD-ROM with ExamView Pro Test Generator ISBN #H741580 - \$84.35 All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
					ESTIMATED NET AMT
					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4005AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00

ESTIMATED NET AMT	\$67.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4005AE OPTION	Teacher Resources FFP Video Guide - H643929 - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397790 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H643945 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40

ESTIMATED NET AMT	\$568.40
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4006 OPTION	SPANISH LEVEL VI FFP FOB: Origin				NSP
					\$0.00
					ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4006AA OPTION	Student Textbook FFP Student Edition Nuevas vistas Curso dos ISBN #H943728 Student Edition CD-ROM FOB: Origin	21	Each	\$60.95	\$1,279.95
					\$1,279.95
					ESTIMATED NET AMT

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4006AB OPTION	Student Materials FFP Cuaderno de practica ISBN # H643996 FOB: Origin	21	Bundle	\$13.95	\$292.95
					ESTIMATED NET AMT
					\$292.95

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4006AC OPTION	Teacher Textbook FFP Lesson Planner (ISBN #H39774) - \$14.65 Teacher Resource Binder (ISBN # H509424) - \$72.95 One - Stop Planner CD-ROM with Exam View Pro Test Generator (ISBN #H509394) - \$84.35 - All print, audio, video and internet resource for each chapter - Easy-to-use test generator - Lesson Plans - Holt Calendar Planner FOB: Origin	2	Each	\$171.95	\$343.90
					ESTIMATED NET AMT
					\$343.90

ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4006AD OPTION	Assessment Materials FFP Assessment Program ISBN # H643988 FOB: Origin	2	Bundle	\$33.50	\$67.00

ESTIMATED NET AMT	\$67.00
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ITEM NO	SUPPLIES/SERVICES	ESTIMATED QUANTITY	UNIT	UNIT PRICE	ESTIMATED AMOUNT
4006AE OPTION	Teacher Resources FFP Video Guide - H64402X - \$16.45 Advanced Placement Literature Preparation Book - H650666 - \$16.45 Advanced Placement Language Preparation Program - H425344 - \$23.55 DVD Program - H397820 - \$99.00 Holt PuzzlePro CD-ROM - H394074 - \$49.95 Audio Compact Discs - H644046 - \$78.80 FOB: Origin	2	Bundle	\$284.20	\$568.40

ESTIMATED NET AMT	\$568.40
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STATEMENT OF WORK**SECONDARY FOREIGN LANGUAGE
JAPANESE, KOREAN, & SPANISH (JK&S)
LEVELS 1-6 AND HERITAGE SPEAKER
CURRICULUM PURCHASE****1.0. BACKGROUND**

1.1. The Department of Defense Education Activity (DoDEA) serves the educational needs of the dependents of military and civilian employees by providing PK-12 instruction to over 90,000 students. DoDEA's curriculum, resources, and student achievement scores on standardized assessments compare favorably to high-performing US public schools. DoDEA is divided into three administrative areas. DDESS (Domestic Dependent Elementary and Secondary Schools) covers seven states, Puerto Rico, and (for administrative purposes) Cuba. DoDDS (Department of Defense Dependent Schools) is divided into two areas: DoDDS-Europe and DoDDS-Pacific. DoDDS-Europe consists of Portugal, Germany, Italy, Belgium, Spain, Turkey, Bahrain, Iceland, and the United Kingdom. DoDDS-Pacific includes Japan, Okinawa, Korea, and (for administrative purposes) Guam.

1.2 Base closures and reconfigurations have impacted and will continue to impact DoDEA enrollment. Specific school sites and enrollment data can be found on the DoDEA website: www.dodea.edu.

2.0. SCOPE

2.1. DoDEA requires instructional materials for Levels 1-4, Advanced Placement (AP) Levels 5 & 6, and Heritage Speaker curriculum programs for Japanese, Korean and Spanish (JK&S is abbreviated representing the Japanese, Korean and Spanish including Heritage Speaker curriculum programs throughout this SOW). The JK&S and Heritage Speaker curriculum seek to prepare students to meet the ever-increasing demands of an interdependent world community by enabling them to develop communication proficiency in JK&S. Materials submitted need to align with the DoDEA FL Content Standards and Proficiency Expectations, at the following URL: http://www.dodea.edu/instruction/curriculum/DoDEA_Content_Stand.htm. The Standards for the DoDEA JK&S programs are guided by the National Standards in Foreign Language Education prepared by the American Council on the Teaching of Foreign Languages (ACTFL). Additionally, DoDEA requires that instructional technology materials for JK&S are congruent with the National Educational Technology Standards for Students (NETS*S), which can be found at the following URL: http://cnets.iste.org/students/s_stands.html

2.1.1 The DoDEA foreign language initiative defines a JK&S Heritage Speaker student as a language student who is raised in a home where a non-English language is spoken, who speaks or

at a minimum understands the language, and who is to some degree bilingual in that language and in English.

2.2 Multiple awards may be made as a result of this solicitation. The contractor(s) shall submit target language specific curriculum materials listed in this section for one or more developmental level(s), including Heritage Speaker programs, for these languages. The contract may be awarded individually by developmental levels and/or for Heritage Speaker programs or one contractor may be awarded the contract for more than one of the developmental levels and/or relevant Heritage Speaker programs.

3.0. INSTRUCTIONAL MATERIALS REQUIREMENTS

3.1. The Contractor(s) shall provide published copyrighted instructional materials, software, technical support (if applicable) and professional development for the Contractor(s)' JK&S materials that are adopted by DoDEA. They shall consist of such materials as student textbooks, student workbooks, teacher editions, teacher resource materials, assessment materials, and digital courseware such as online, CD-ROM, downloadable material, audio-cassette tapes, or videos, DVDs, integral to the implementation of the curriculum.

3.2. All materials shall:

3.2.1. Be aligned to national standards and shall include learning strategies and age- and developmentally-appropriate activities and include recommended activities for a variety of instructional, ability, and multiage levels.

3.2.3. All materials shall have copyright dates no later than 2001 for print material and be consistent with material available to school systems in the United States.

3.2.4. All materials shall be suitable for use by teachers proficient in Japanese, Korean and/or Spanish.

3.2.5. All materials shall be free of racial, color, national origin, age, disabling conditions, sexual, religious, and ethnic bias, and shall present a balanced coverage of multi-cultural contributions, where appropriate.

3.3. The Contractor(s) shall supply student and teacher textbooks and resources that may include the following:

3.3.1. Student textbooks and related student materials/kits

3.3.2. Teacher editions, both printed and electronic/CD-ROM.

3.3.3. Teacher resources and packages that supplement the textbooks and may include posters, transparencies, and pictures on CD-ROM.

3.3.4. Instructional technology that may include audio-visual, DVD, online, or other electronic materials, all of which are compatible with DoDEA school-level technology (4.0 *Technical Requirements*).

3.3.5. Assessment materials that are aligned to the textbooks, such as quizzes, chapter tests, and summative examinations.

3.3.6. Authentic literature that provide lessons on the actual cultures (Japanese, Korean, and Hispanic).

3.4. The estimated quantity of instructional materials required during the Base Year and Option Years is shown below. It does not guarantee or confirm the actual order quantity.

Table 1: Estimated Material Requirements							
Categories	Estimated Enrollment by Level Spanish						Total
	I	II	III	IV	V-VI	Heritage	
Base Year	4,920	2,992	961	303	265	3,690	13,131
Option Y1	492	299	96	30	21	369	1,307
Option Y2	492	299	96	30	21	369	1,307
Option Y3	492	299	96	30	21	369	1,307
Option Y4	492	299	96	30	21	369	1,307

** Represents estimates for replacement and replenishment. (See 3.5.)*

Table 1: Estimated Material Requirements							
Categories	Estimated Enrollment by Level Japanese						Total
	I	II	III	IV	V-VI	Heritage	
Base Year	615	464	192	77	87	587	2,025
Option Y1	62	46	19	8	9	59	203
Option Y2	62	46	19	8	9	59	203
Option Y3	62	46	19	8	9	59	203
Option Y4	62	46	19	8	9	59	203

** Represents estimates for replacement and replenishment. (See 3.5.)*

Table 1: Estimated Material Requirements							
Categories	Estimated Enrollment by Level Korean						Total
	I	II	III	IV	V-VI	Heritage	
Base Year	143	113	50	40	80	176	602
Option Y1	14	11	5	4	8	18	60
Option Y2	14	11	5	4	8	18	60
Option Y3	14	11	5	4	8	18	60
Option Y4	14	11	5	4	8	18	60

** Represents estimates for replacement and replenishment. (See 3.5.)*

3.5. *Replacement and Replenishment:* The estimates in Tables 1 (above) are for planning purposes only and do not represent a commitment on the part of the Government that such

quantities will be ordered.

3.6. *Professional Development:*

3.6.1. The Contractor(s) shall provide up to three days of face-to-face initial Pre-Implementation and Implementation professional development for DoDEA JK&S teachers and area/district instructional systems specialists at a site specified by the Government during a fifteen (15) month Base Period.

3.6.2. In Option Years 1-3 and Option Period Four (9 months) if options are exercised, the Contractor(s) shall provide professional development that covers pre-implementation and implementation needs of DoDEA JK&S teachers and area/district instructional systems specialists. The Government will work with the Contractor(s) to design and facilitate the Option Period trainings. After face-to-face professional development has been completed by the end of the Base Period, the professional development delivery model shall either be stand-alone presentational modules or website access trainings.

3.6.3. *Draft Professional Development Plan:* The Contractor(s) shall provide with the proposal a draft Professional Development Plan. The Plan shall contain the following elements:

- An outline, which cannot exceed ten pages (Times New Roman, 12 font, 1-inch margins, printed on one side of the page), that includes but is not necessarily limited to: training objectives, sample agenda, sequence of activities, best practices in JK&S teaching, practice in using all instructional technology and assessment components to inform instruction and support student achievement, resources, and bibliography.
- At least one sample training module and related materials
- A 1-2 page vitae showing the expertise of the trainer(s)
- The correlation of the materials to the *Standards for Foreign Language Learning in the 21st Century* (published by the American Council on the Teaching of Foreign Languages, copyright 1999).

3.6.3.1. *Post-Award Conference:* No later than fifteen (15) business days after the contract award, a two-day meeting at DoDEA HQ in Arlington, Virginia at which time the COR and other DoDEA staff will meet with the Contractor(s) to review the contract, coordinate details associated with the delivery of core instructional materials for each course in the quantities ordered for each school, discussion of the post-award professional development actions that include the final Professional Development Plan, performance tasks, travel, dry run, training, and schedules.

3.6.4. *Post-Award Professional Development Actions:* After the contract award, the following will occur: (1) the development of a final Professional Development Plan, (2) Correlations Document, (3) Classroom Observational Guide, (4) “Dry Run” of the Pre-Implementation Training prior to the actual training, and revisions to the Pre-Implementation Training based on the “Dry Run”.

3.6.4.1. *Final Professional Development Plan Components:* The final professional development plan shall be developed from the draft by the Contractor(s) in collaboration with the COR. This

Final Plan has two major sections: Pre-Implementation and Implementation. Each section shall include training modules and materials, provided by the Contractor, using the elements below:

- Unit design, including lesson objectives and alignment to the DoDEA Foreign Language Standards and Proficiency Expectations, National Education Standards for Students NETS*S, and their relationship to key items in the DoDEA Quality Indicator Map (QIM). The DoDEA standards may be accessed at the following URL: http://www.dodea.edu/instruction/curriculum/DoDEA_Content_Stand.htm. The QIM may be accessed at www.dodea.edu/instruction/curriculum/QIMap/QIMapfinal.doc.
- Performance tasks. Tasks provide students opportunities to show what they know and what they are able to do in relation to the standards (section 3.6.4.1.3).

3.6.4.1.1 *Training Modules*: Modules shall provide (a) in-depth knowledge of the curriculum, instruction, and assessment relative to the JK&S curriculum and relative to children's learning needs and (b) follow-up training for area/district instructional systems specialists on the skills needed in using the curriculum materials. The modules shall directly support DoDEA's Foreign Language Standards, Proficiency Expectations, and the DoDEA QIM.

3.6.4.1.2. *Unit Design*: Using the Contractor's materials, DoDEA's Foreign Language Standards statements shall be translated into lesson objectives answering the following questions:

- What do I want students to know and be able to do?
- What knowledge/skills do students need to have prior to instruction, including consideration of their level of proficiency in the target language of instruction?
- How will I measure if the students have met the DoDEA Foreign Language Standards and Proficiency Expectations?
- What instructional techniques will assist all students to meet the DoDEA Foreign Language Standards and Proficiency Expectations?

The following list shows the key QIM items (section 3.6.4.1) that need to be referenced in the unit design:

- C-1. Standards provide the foundation for the design, content, and delivery of instruction
- C-2. The teacher possesses content knowledge, an understanding of its relation to standards, and a facility in adapting content to allow all students access to standards.
- C-4. Approved and appropriate materials correlated to standards are used for instructions
- I-2. Students are meaningfully engaged throughout the learning process.
- I-3 Students have multiple and varied opportunities to meet/exceed the standards.
- I-7. Technology is meaningfully integrated throughout instruction to support student achievement of the DoDEA foreign language content standards and DoDEA technology standards for students.
- E-2. Instructional time is maximized to support all students in meeting/exceeding the standards

- A-2. Assessment is used to measure and improve standards-based student performance.

3.6.4.1.3. *Performance Tasks*: The Contractor(s) shall:

- Design essential performance tasks, which are aligned to the DoDEA Foreign Language Standards, engage students, simulate a real-world context, inspire curiosity, and provoke critical and creative thinking.
- Provide task analysis that delineates precisely what a student should know and be able to do as prerequisites for achieving the concepts and skills of a performance task.
- Plan conceptual development of ideas utilizing adopted materials that will enable students to achieve the performance tasks.
- Incorporate multiple assessment strategies.

3.6.4.2. *Correlation Documents*: The Contractor(s) shall provide (a) correlation of course materials with the DoDEA Foreign Language Content Standards and Proficiency Expectations, which are informed by the aforementioned *Standards for Foreign Language Learning in the 21st Century* and (b) correlation of use of technology to the NETS*S standards.

3.6.4.3. *Classroom Observational Guide*: Develop a one-page Classroom Observational Guide (checklist) that observers, primarily administrators, should see when visiting classrooms. The Guide shall be aligned to the QIM and shall list key components of the program, research-based best teaching strategies, and the Contractor's materials.

3.6.4.4. *Dry Run and Revisions to the Pre-Implementation Training*: The Contractor(s), in coordination with the COR, shall present a dry run of the Pre-Implementation training at DoDEA HQ in Arlington, Virginia. The presenters should include the actual trainers that the Contractor(s) have chosen for the summer trainings (Section 3.6.5 and 3.6.6). This dry run and subsequent discussions are expected to last two days. The Contractor(s) shall make revisions to the modules and materials prior to the first Pre-Implementation training that takes place no later than December of 2007 (section 3.6.5).

3.6.5. *Pre-Implementation Training*: This training shall consist of up to three days of face-to-face training (prior to the actual use of instructional materials in the classroom) during the Base Period, at a location provided by the Government. DoDEA will provide for contractor travel and per diem in accordance with FAR (section 7.0). The Contractor(s) shall provide the facilitator(s) and all training materials to an audience of approximately 20-60 participants, depending on the target language group, consisting primarily of area/district instructional systems specialists and Foreign Language teachers. This training shall address the organization and content of adopted curriculum materials and the ways they should be used for maximum learning. It shall include any technology training necessary to fully implement the materials required in the curriculum, and any technology components shall be aligned with NETS*S.

3.6.6. *Implementation Training*: This training is expected to occur in the Base Period between November-December of 2007 at a site designated by the Government. The Implementation training shall mirror the earlier pre-implementation training of the Base Period (section 3.6.5) and will potentially include information as shown below. The Implementation training shall be up to three days of face-to-face training to an audience of approximately 20-60 participants,

depending on target language group, consisting primarily of area/district instructional systems specialists and Foreign Language teachers. DoDEA will provide for contractor travel and per diem in accordance with FAR (section 7.0). This training shall address the organization and content of adopted curriculum materials and the ways they should be used for maximum learning. It shall include any technology training necessary to fully implement the materials required in the curriculum, and any technology components will be aligned with NETS*S. The Contractor(s)' facilitators shall do this Implementation training no later than December of 2007.

3.6.7. Post-Implementation Actions: In the Option Periods, the Government may require the following services from the Contractor(s): Follow-Up Training Modules, Post-Implementation Training, and/or Consulting. If such services are required, the Government will negotiate separate delivery orders with the Contractor(s). All coordination for work at areas, districts, or schools shall be made through the COR. More specific information is shown below.

3.6.7.1. Follow-Up Training Modules: The Government may request follow-up modules that provide more intensive teacher assistance and instructional models. These modules shall demonstrate model lessons and best practices appropriate for the grade level. If a module is needed, it shall be developed in coordination with the COR and shall be determined after the exercise of each Option Period under this contract.

3.6.7.2. Post-Implementation Training: The Contractor(s) shall provide experienced facilitator(s) for training of area/district instructional systems specialists and teachers, which shall include training modules and tools for delivery such as outlines, scripts, agendas, online courses, transparencies, support materials, and videos for use during training. If training is needed, all agendas shall be developed and visitation schedules formulated in coordination with the COR and shall be determined after the exercise of each Option Period under this contract.

3.6.7.3. Consulting: The Contractor(s) shall be available for onsite consultations with area/district instructional systems specialists as needed. If an onsite consultation is needed, all agendas shall be developed and visitation schedules formulated on a school-by-school basis in coordination with the COR and shall be determined after the exercise of each Option Period under this contract.

4.0. TECHNICAL REQUIREMENTS

4.1. If online courses or instructional software is required, DoDEA must confirm that it is compatible with DoDEA school-level technology. All software will undergo preliminary testing to ensure that it poses no security risk. DoDEA may choose to eliminate a vendor's materials from consideration subject to the results of this preliminary test for software compatibility.

4.2. Software and Digital Content Requirements: DoDEA requires use of online digital mode(s) and software in a stand-alone, network or online mode. All software should be Section 508 compliant.

4.3. The Contractor(s) shall deliver any online materials on a web-based platform and provide course or video in a medium that can be converted to streaming video that is accessible from a dialup connection and compatible with the hardware and operating system requirements listed below:

Specifications	Minimum	Maximum
Memory	128 Mb	1 Gb
Hard Drive	40 Gb	120 Gb
Processor	P4 – 2.4 GHz	P4 – 3.0 GHz
Operating System	Windows 2000	Windows XP
Server	Windows NT Server	Windows 2003
Graphics	At no cost to the Government	Graphics
Compliance	Universal design, PDG version compliant with the latest Kurzweil software, and Section 508 compliance	Compliance

4.4. All technical support should be available to meet the needs of DoDEA’s educators who are located throughout the world. If online support is required, DoDEA will assign a person to serve as the primary point of contact (POC) for this initiative. Response time will be 24 hours, not to include weekends. The DoDEA POC will work directly with the Contractor(s) online technical support when problems arise. The Contractor shall submit to the DoDEA POC on a quarterly basis in the Base Year (and annually in the Option Years) the answers to FAQ based on the most commonly reported problems.

4.5. *Licenses, Software Maintenance and Upgrades:* Maintenance support shall be renewable for the four option periods. Maintenance is defined as automatic distribution of software upgrades and revisions that can be accomplished using a combination of these distribution methods—Internet, email, or CD-ROM/DVD media after the COR provides a delivery order with written instructions. Any licenses for online digital material(s) and software shall include compatibility with DoDEA school-level technology and Department of Defenses (DoD) information technology requirements. Contractor(s) shall not contact schools directly prior to dissemination of software, but shall coordinate the dissemination of upgrades or revisions through the COR and will provide four copies or electronic distributions of the update and/or revision to the COR for testing by each Area IT Division prior to the COR issuing a delivery order for distribution of same upgrade or revision. The COR in collaboration with the IT Division will ensure that the upgrades or revisions are compatible with existing school-level technology prior to issuing a delivery order.

5.0 PROGRAM REQUIREMENTS

5.1. It is anticipated that materials will be purchased for availability to DoDEA teachers in the summer of 2007 prior to the initial introduction of the program. The term of the contract shall be for a base period of fifteen (15) months from the date of contract award with Option Years 1-3 and Option Period Four totaling 9 months (if options are exercised). (See tables 3.4.)

5.2. *Instructional Materials:* The Contractor(s) shall provide for the delivery of student textbooks and supplementary materials, teacher editions and related resources, per the tables in 3.4. The Government will provide the breakdown of numbers and levels of consumables required at the time that a delivery order is issued.

5.2.1. The Contractor(s) shall deliver all JK&S materials to DoDEA secondary schools per the delivery orders and one set of materials to the COR and the three Area instructional systems specialists within fifteen days after receipt of a delivery order for schools in the US (initial

delivery order only) and within 30 days after receipt of a delivery order for schools in Europe and the Pacific.

5.2.2. In Option Periods, materials shall be delivered within 30 days of receiving a delivery order.

5.3. The Contractor(s) shall make all materials available throughout the duration of the curriculum adoption period and assure that the copyright dates of these materials remain unchanged for the entire contract period.

6.0 PERFORMANCE AND DELIVERY SCHEDULE

6.1 The Contractor(s) shall furnish all services to be performed and all items to be delivered in accordance with the following delivery schedule:

Contract Year	Item	Ref.	Timeline
Base Period	Post-Award Conference	3.6.3.1	No later than 15 business days after the award
	Instructional Materials for the U.S. schools	5.2, 5.2.1	Within 15 days after receipt of the delivery order
	Instructional Materials for Europe and the Pacific	5.2, 5.2.1	Within 30 days after receipt of the delivery order
	Post-Award Professional Development	3.6.4	NLT May 2007
	–Final Professional Development Plan	3.6.4.1	
	–Training Modules	3.6.4.1.1	
	–Correlation Documents	3.6.4.2	
	–Dry Run and Revisions	3.6.4.4	Summer of 2007
	Classroom Observation Guide	3.6.4.3	
	Pre-Implementation Training	3.6.5	August or September 2007
	Implementation Training	3.6.6	November or December 2007
	License, Software Maintenance, & Upgrades	4.5	Ongoing
Technical Support (if applicable)	4.4	Ongoing	
Option P1	Delivery of materials	5.2.1	30 days after receipt of delivery order
	Potential Post-Implementation Actions	3.6.6-3.6.7.3	In Coordination with Government Need
	Technical Support (if applicable)	4.4, 4.5	Ongoing
	Licenses, Software Maintenance, & Upgrades	4.5	Ongoing
Option	Delivery of materials	5.2	30 days after receipt of delivery order

Contract Year	Item	Ref.	Timeline
P2	Potential Post-Implementation Actions	3.6.6-3.6.7.3	In Coordination with Government Need
	Technical Support (if applicable)	4.4, 4.5	Ongoing
	Licenses, Software Maintenance, & Upgrades	4.5	Ongoing
Option P3	Delivery of materials	5.2	30 days after receipt of delivery order
	Stand-Alone Presentational Training Modules or Website access to professional development	3.6.2	In Coordination with Government Need
	Technical Support (if applicable)	4.4, 4.5	Ongoing
	Licenses, Software Maintenance & Upgrades	4.5	Ongoing
Option P4	Delivery of materials	5.2.2	30 days after receipt of delivery order
	Stand-Alone Presentational Training Modules or Website access to professional development	3.6.2	In coordination with Government Need
	Technical Support (if applicable)	4.4, 4.5	Ongoing
	Licenses, Software Maintenance & Upgrades	4.5	Ongoing

7.0 CONTRACTOR(S) TRAVEL COSTS

Contractor(s)' costs for Government authorized travel are included in this contract. All travel shall be in accordance with FAR 31.205-46 and the Joint Travel Regulation. Contractor(s) payment claims shall include applicable airfare and hotel/lodging receipts, as well as any receipts valued at or above \$75.00.

8.0 CONTRACTING OFFICER'S REPRESENTATIVE (COR)

As provided within the contract schedule only, the COR may provide direction and answer the questions related to the development of the products. However, the COR is not authorized to approve/authorize any change to the contract scope of work or additional charge to the contract. That authority resides solely with the Contracting Officer.

9.0 SECURITY

Contractor(s) shall be escorted by an authorized DoDEA employee if access to facilities is required by contract. If unescorted access is required, a satisfactory Federal and/or State criminal background check must first be performed by DoDEA, through the Office of Personnel Management, on each identified contract employee prior to unsupervised contact or unescorted facility access being granted.

ADMINISTRATION INFORMATION**A. POINTS OF CONTACT**

Contracting Officer: Vicki Liedel
4040 N. Fairfax Drive, Procurement Division
Arlington, VA 22203-1635
Telephone: 703-588-3603

Contract Specialist: Anissa Burley
4040 N. Fairfax Drive, Procurement Division
Arlington, VA 22203-1635
Telephone: 703-588-3618
FAX: 703-588-3713

Contracting Officer's Representative
(COR) Sandy Scruggs
4040 N. Fairfax Drive, Education Division
Arlington, VA 22203-1635
Telephone: 703-588-3157

B. ADMINISTRATION, ACCOUNTING, AND APPROPRIATION DATA

The Administration Office and Accounting & Appropriation Data will be entered at time of issuance of delivery order. Payment will be made by Electronic Funds Transfer (EFT) to the account registered in the Central Contractor Registration (CCR) database.

C. INVOICING ADDRESS

1. Payment shall be based on receipt of a proper invoice and satisfactory contract performance (as indicated on the respective Receiving Report completed by the COR). The Contractor shall comply with the content of invoice requirements specified at FAR 32.905, "Payment Documentation and Process," and at FAR Clause 52.212-4, paragraph (g) "Invoices." Failure to provide a proper invoice can result in return of invoice for correction and delay of payment. **PARTIAL INVOICES WILL NOT BE ACCEPTED.**

2. The Contractor shall submit an original invoice to:

Mail: DoDEA PROCUREMENT DIVISION
ATTN: INVOICE PROCESSING
4040 N FAIRFAX DRIVE, 4th FLOOR
ARLINGTON VA 22203-1 635

Fax: 703-588-3713 ATTN: INVOICE PROCESSING

D. TAX EXEMPTION STATUS

DoDEA and the schools and offices comprising it are activities of the Federal Government, As such, state agencies are precluded from taxing them by reason of the Supreme Court decision in McCullough v. Maryland, 17 US 316 (1817). In addition, the various states have codified this immunity by appropriate statutes. DoDEA Federal Tax Identification #53-0207336.

E. CONTRACT TYPE AND DURATION

Contract award type shall be a Firm-Fixed Price, Requirements Type Contract. The Period of Performance shall be a 12 month base period from date of contract award with four 12 month option periods.

F. PROOF OF SHIPMENT

Proof of shipment shall accompany invoices to initiate the payment process. This shall be accomplished by submitting the Contractor's signed Certificate of Conformance as shown below:

52.246-15 CERTIFICATE OF CONFORMANCE (APR 1984)

(a) When authorized in writing by the cognizant Contract Administration Office (CAO), the Contractor shall ship with a Certificate of Conformance any supplies for which the contract would otherwise require inspection at source. In no case shall the Government's right to inspect supplies under the inspection provisions of this contract be prejudiced. Shipments of such supplies will not be made under this contract until use of the Certificate of Conformance has been authorized in writing by the CAO, or inspection and acceptance have occurred.

(b) The Contractor's signed certificate shall be attached to or included on the top copy of the inspection or receiving report distributed to the payment office or attached to the CAO copy when contract administration (Block 10 of the DD Form 250) is performed by the Defense Contract Administration Services. In addition, a copy of the signed certificate shall also be attached to or entered on copies of the inspection or receiving report accompanying the shipment.

(c) The Government has the right to reject defective supplies or services within a reasonable time after delivery by written notification to the Contractor. The Contractor shall in such event promptly replace, correct, or repair the rejected supplies or services at the Contractor's expense.

(d) The certificate shall read as follows:

"I certify that on _____ [insert date], the ____ [insert Contractor's name] furnished the supplies or services called for by Contract No. _____ via ____ [Carrier] on _____ [identify the bill of lading or shipping document] in accordance with all applicable requirements. I further certify that the supplies or services are of the quality specified and conform in all respects with the contract requirements, including specifications, drawings, preservation, packaging, packing, marking requirements, and physical item identification (part number), and are in the quantity shown on this or on the attached acceptance document."

Date of Execution: _____

Signature: _____

Title: _____

(End of clause)

CLAUSES INCORPORATED BY REFERENCE

52.203-3	Gratuities	APR 1984
52.203-6 Alt I	Restrictions On Subcontractor Sales To The Government (Sep 2006) -- Alternate I	OCT 1995
52.204-4	Printed or Copied Double-Sided on Recycled Paper	AUG 2000
52.204-7	Central Contractor Registration	JUL 2006
52.209-6	Protecting the Government's Interest When Subcontracting With Contractors Debarred, Suspended, or Proposed for Debarment	SEP 2006
52.212-4	Contract Terms and Conditions--Commercial Items	FEB 2007
52.219-16	Liquidated Damages-Subcontracting Plan	JAN 1999
52.222-21	Prohibition Of Segregated Facilities	FEB 1999
52.222-26	Equal Opportunity	MAR 2007
52.222-35	Equal Opportunity For Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans	SEP 2006
52.222-36	Affirmative Action For Workers With Disabilities	JUN 1998
52.222-37	Employment Reports On Special Disabled Veterans, Veterans Of The Vietnam Era, and Other Eligible Veterans	SEP 2006
52.222-39	Notification of Employee Rights Concerning Payment of Union Dues or Fees	DEC 2004
52.225-13	Restrictions on Certain Foreign Purchases	FEB 2006
52.232-33	Payment by Electronic Funds Transfer--Central Contractor Registration	OCT 2003
52.232-36	Payment by Third Party	MAY 1999
52.233-3	Protest After Award	AUG 1996
52.233-4	Applicable Law for Breach of Contract Claim	OCT 2004
52.252-6	Authorized Deviations In Clauses	APR 1984
52.253-1	Computer Generated Forms	JAN 1991
252.201-7000	Contracting Officer's Representative	DEC 1991
252.204-7004 Alt A	Central Contractor Registration (52.204-7) Alternate A	NOV 2003
252.225-7012	Preference For Certain Domestic Commodities	JAN 2007
252.226-7001	Utilization of Indian Organizations and Indian-Owned Economic Enterprises, and Native Hawaiian Small Business Concerns	SEP 2004
252.243-7001	Pricing Of Contract Modifications	DEC 1991
252.243-7002	Requests for Equitable Adjustment	MAR 1998
252.246-7000	Material Inspection And Receiving Report	MAR 2003
252.247-7023	Transportation of Supplies by Sea	MAY 2002

CLAUSES INCORPORATED BY FULL TEXT

52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS--COMMERCIAL ITEMS (MAR 2007) (DEVIATION)

(a) Comptroller General Examination of Record. The Contractor agrees to comply with the provisions of this paragraph (a) if the contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records-Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to the right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times, the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(b) Notwithstanding the requirements of any other clause in this contract, the Contractor is not required to flow down any FAR clause, other than those in paragraphs (i) through (vii) of this paragraph in a subcontract for commercial items. Unless otherwise indicated below, the extent of the flow down shall be as required by the clause--

(i) 52.219-8, Utilization of Small Business Concerns (MAY 2004) (15 U.S.C. 637(d)(2) and (3)), in all subcontracts that offer further subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds \$500,000 (\$1,000,000 for construction of any public facility), the subcontractor must include 52.219-8 in lower tier subcontracts that offer subcontracting opportunities.

(ii) 52.222-26, Equal Opportunity (MAR 2007) (E.O. 11246).

(iii) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (SEP 2006) (38 U.S.C. 4212).

(iv) 52.222-36, Affirmative Action for Workers with Disabilities (Jun 1998) (29 U.S.C. 793).

(v) 52.222-39, Notification of Employee Rights Concerning Payment of Union Dues or Fees (DEC 2004) (E.O. 13201)

(vi) 52.222-41, Service Contract Act of 1965, as Amended (JUL 2005), flow down required for all subcontracts subject to the Service Contract Act of 1965 (41 U.S.C. 351, et seq.).

(vii) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (FEB 2006) (46 U.S.C. Appx 1241(b) and 10 U.S.C. 2631). Flow down required in accordance with paragraph (d) of FAR clause 52.247-64.

(c) While not required, the contractor May include in its subcontracts for commercial items a minimal number of additional clauses necessary to satisfy its contractual obligations.

(End of clause)

52.216-18 ORDERING. (OCT 1995)

(a) Any supplies and services to be furnished under this contract shall be ordered by issuance of delivery orders or task orders by the individuals or activities designated in the Schedule. Such orders may be issued from contract award through 60 months.

(b) All delivery orders or task orders are subject to the terms and conditions of this contract. In the event of conflict between a delivery order or task order and this contract, the contract shall control.

(c) If mailed, a delivery order or task order is considered "issued" when the Government deposits the order in the mail. Orders may be issued orally, by facsimile, or by electronic commerce methods only if authorized in the Schedule.

52.216-19 ORDER LIMITATIONS. (OCT 1995)

There are no minimum or maximum order quantities under this contract. The Contractor shall honor all orders received unless an order (or orders) is returned to the ordering office within 5 calendar days after issuance, with written notice stating the Contractor's intent not to ship the item (or items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

(End of clause)

52.216-21 REQUIREMENTS (OCT 1995)

(a) This is a requirements contract for the supplies or services specified, and effective for the period stated, in the Schedule. The quantities of supplies or services specified in the Schedule are estimates only and are not purchased by this contract. Except as this contract may otherwise provide, if the Government's requirements do not result in orders in the quantities described as "estimated" or "maximum" in the Schedule, that fact shall not constitute the basis for an equitable price adjustment.

(b) Delivery or performance shall be made only as authorized by orders issued in accordance with the Ordering clause. Subject to any limitations in the Order Limitations clause or elsewhere in this contract, the Contractor shall furnish to the Government all supplies or services specified in the Schedule and called for by orders issued in accordance with the Ordering clause. The Government may issue orders requiring delivery to multiple destinations or performance at multiple locations.

(c) Except as this contract otherwise provides, the Government shall order from the Contractor all the supplies or services specified in the Schedule that are required to be purchased by the Government activity or activities specified in the Schedule.

(d) The Government is not required to purchase from the Contractor requirements in excess of any limit on total orders under this contract.

(e) If the Government urgently requires delivery of any quantity of an item before the earliest date that delivery may be specified under this contract, and if the Contractor will not accept an order providing for the accelerated delivery, the Government may acquire the urgently required goods or services from another source.

(f) Any order issued during the effective period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order. The contract shall govern the Contractor's and Government's rights and obligations with respect to that order to the same extent as if the order were completed during the contract's effective period; provided, that the Contractor shall not be required to make any deliveries under this contract after 60 months.

(End of clause)

52.217-8 OPTION TO EXTEND SERVICES (NOV 1999)

The Government may require continued performance of any services within the limits and at the rates specified in the contract. These rates may be adjusted only as a result of revisions to prevailing labor rates provided by the Secretary of Labor. The option provision may be exercised more than once, but the total extension of performance hereunder shall not exceed 6 months. The Contracting Officer may exercise the option by written notice to the Contractor within 30 days.

(End of clause)

52.217-9 OPTION TO EXTEND THE TERM OF THE CONTRACT (MAR 2000)

(a) The Government may extend the term of this contract by written notice to the Contractor within 30 days; provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least 60 days before the contract expires. The preliminary notice does not commit the Government to an extension.

(b) If the Government exercises this option, the extended contract shall be considered to include this option clause.

(c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed 60 months.

(End of clause)

52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

FAR:

<http://www.acqnet.gov/far>

<http://farsite.hill.af.mil>

DFAR:

<http://www.acq.osd.mil/dpap/dars/dfars>

(End of clause)

52.252-6 AUTHORIZED DEVIATIONS IN CLAUSES (APR 1984)

(a) The use in this solicitation or contract of any Federal Acquisition Regulation (48 CFR Chapter 1) clause with an authorized deviation is indicated by the addition of "(DEVIATION)" after the date of the clause.

(b) The use in this solicitation or contract of any DFAR (48 CFR Chapter 1) clause with an authorized deviation is indicated by the addition of "(DEVIATION)" after the name of the regulation.

(End of clause)

252.212-7001 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS APPLICABLE TO DEFENSE ACQUISITIONS OF COMMERCIAL ITEMS (MAR 2007) (DEVIATION)

(a) In addition to the clauses listed in paragraph (b) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders--Commercial Items clause of this contract (FAR 52.212-5 (MAR 2007) (DEVIATION), the Contractor shall include the terms of the following clause, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

- | | |
|--------------|--|
| 252.225-7014 | Preference for Domestic Specialty Metals, Alternate I (APR 2003) (10 U.S.C. 2533a). |
| 252.237-7019 | Training for Contractor Personnel Interacting with Detainees (SEP 2006) (Section 1092 of Pub. L. 108-375). |
| 252.247-7023 | Transportation of Supplies by Sea (MAY 2002) (10 U.S.C. 2631) |
| 252.247-7024 | Notification of Transportation of Supplies by Sea (MAR 2000) (10 U.S.C. 2631) |

(End of clause)